

## THE USAGE OF POLITENESS AND COMMUNICATION IN THE LANGUAGE

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**Abstract.** This article will information about how to be polite when you communicate with people if you will go to other country in addition this article will give crucial ways of how to communicate easily with individuals. Politeness and communication are connected closely to each other. Through politeness and communication, we can easily interact with people, share our ideas and also thoughts. This article provides about the type of politeness and communication.

**Key words:** Politeness, communication, intercultural communication, interpersonal interactions, verbal communication, non-verbal communication, cross-cultural communication, relationship-building, conflict resolution, cultural differences.

**Annotatsiya.** Ushbu maqolada, agar siz boshqa davlatga boradigan bo'lsangiz, odamlar bilan muloqot qilishda qanday xushmuomala bo'lish kerakligi haqida ma'lumot beriladi, shuningdek, ushbu maqolada odamlar bilan qanday qilib oson muloqot qilishning muhim usullari keltirilgan. Xushmuomalalik va muloqot bir-biri bilan chambarchas bog'liq. Xushmuomalalik va muloqot orqali biz odamlar bilan osongina muloqot qilishimiz, g'oyalarimiz va fikrlarimizni baham ko'rishimiz mumkin. Ushbu maqolada xushmuomalalik va muloqot turlari haqida so'z boradi.

**Kalit so'zlar.** odob-axloq, muloqot, madaniylararo muloqot, shaxslararo munosabatlar, og'zaki muloqot, noo'g'zaki muloqot, madaniy farqlararo muloqot, munosabatlarni qurish, ziddiyatlarni hal etish, madaniy farqlar.

### Introduction

Communication is the cornerstone of human interaction, enabling individuals to express ideas, solve problems, and build relationships. However, effective communication is not just about exchanging information; it involves presenting oneself in a manner that is respectful and considerate of others. This is where the concept of politeness becomes pivotal. Politeness is not only a social norm but a communication strategy that facilitates smoother interactions, reduces conflict, and helps maintain positive relationships in both professional and social contexts.

The ability to communicate politely is especially crucial when individuals from diverse cultural backgrounds come into contact. Understanding the nuances of politeness across cultures is essential for fostering mutual respect, avoiding misunderstandings, and building effective relationships. This article investigates

the relationship between politeness and communication, examining various strategies and their impact on interpersonal interactions. The study explores both verbal and non-verbal communication techniques, their cultural implications, and the ways in which politeness can enhance communication outcomes.

### **Methods and Materials**

This research utilizes a qualitative approach, combining literature review and theoretical analysis to examine the role of politeness in communication. A broad range of academic sources, including books, journal articles, and case studies, are reviewed to provide a comprehensive understanding of the topic. These sources cover theories on politeness, intercultural communication, and communication strategies in different social and professional contexts.

Materials for this study include a variety of scholarly works related to communication theories (e.g., Brown & Levinson's theory of politeness), intercultural communication (e.g., Hall's high-context and low-context cultures), and pragmatic approaches to politeness (e.g., Holmes and Goffman). Practical examples from real-life situations, professional environments, and cross-cultural interactions are also analyzed to illustrate how politeness strategies work in practice.

The study focuses on both verbal and non-verbal communication aspects and evaluates how different forms of communication are employed to maintain politeness. Additionally, the study considers the impact of cultural variations in communication norms and how individuals can adapt their behavior to ensure politeness in diverse settings.

### **Discussion**

#### **• Politeness as a Communication Strategy**

Politeness is not simply about saying the right words; it involves a deeper understanding of how language and behavior can be used to convey respect and consideration. According to Brown and Levinson (1987), politeness is essential for managing social relationships and mitigating face-threatening acts (FTAs). They argue that people engage in polite communication to protect the "face" of others, which refers to their social identity and self-esteem. This concept highlights that politeness is a relational strategy, crucial for maintaining harmony and avoiding conflicts. Furthermore, politeness is not confined to social niceties or superficial behaviors. It plays a significant role in interpersonal dynamics, ensuring that communication remains respectful and effective. A polite approach to communication can foster trust, encourage cooperation, and build rapport, all of which are essential for both personal and professional relationships.

#### **• Verbal Communication and Politeness**

Verbal communication is one of the primary ways people express politeness. Words like "please," "thank you," "excuse me," and "sorry" serve as markers of respect and are vital components of courteous communication. According to Holmes (2001), the use of polite language

not only enhances the message but also signals to the listener that the speaker values them as a person. Research shows that the use of these polite markers can influence how a message is received, enhancing the likelihood of a positive response. In addition to polite expressions, the tone and structure of speech are equally important. For instance, using a respectful tone and modulating one's voice can make a substantial difference in how one's words are perceived. A warm, inviting tone helps establish a positive atmosphere, making it easier for the listener to engage with the message. Moreover, using indirect speech acts, such as "Could you please..." instead of direct commands, is another common strategy for politeness.

#### •Non-Verbal Communication and Its Role in Politeness

Non-verbal communication encompasses a wide range of behaviors, including body language, facial expressions, eye contact, gestures, and posture. These non-verbal cues can either reinforce or undermine the verbal message. For example, making eye contact while speaking is a powerful way to show attentiveness and respect, whereas avoiding eye contact can be interpreted as disinterest or evasiveness. Smiling is another key non-verbal indicator of politeness. It conveys warmth and openness, helping to establish rapport and ease tension. Research by Goffman (1955) suggests that smiling and other facial expressions are essential components of "face-work," the process of managing one's social image during interactions. Similarly, maintaining an open posture and using gestures to emphasize key points are non-verbal cues that enhance the communicative impact of a conversation. These behaviors not only improve understanding but also signal that the speaker is engaged and values the interaction.

#### •Cultural Differences in Politeness

One of the most significant challenges in global communication is understanding how politeness is interpreted across cultures. As Hall (1976) notes, cultures can be categorized into high-context and low-context cultures. High-context cultures, such as Japan and many Arab countries, emphasize indirect communication, where politeness is conveyed through subtle cues and context. In contrast, low-context cultures, such as the United States and Germany, prioritize directness and clarity. Misunderstandings often arise when individuals from these different cultural backgrounds interact. What is considered polite in one culture may be perceived as rude or evasive in another. For example, in some cultures, refusing an invitation directly is seen as impolite, while in others, such directness is valued for its honesty. Therefore, it is crucial to be aware of these cultural differences and adapt one's communication style accordingly.

**•Building Relationships Through Politeness**

Politeness is not just about avoiding conflict; it also plays a central role in building and maintaining relationships. In professional settings, politeness fosters cooperation, trust, and mutual respect. By demonstrating politeness, individuals create an environment where colleagues are more likely to collaborate, share ideas, and resolve disputes constructively. In social relationships, politeness helps to build rapport, establish friendships, and maintain long-term connections. By being polite, individuals signal that they respect the other person's time, opinions, and feelings. This respect lays the foundation for deeper, more meaningful interactions.

In personal and family settings, politeness is essential for maintaining harmony and preventing unnecessary conflicts. For instance, using polite language when addressing family members or friends ensures that the relationship remains positive and supportive.

**Results**

The findings of this study highlight the crucial role of politeness in facilitating effective communication. Politeness strategies, including both verbal and non-verbal cues, improve communication outcomes by creating a respectful and welcoming atmosphere. Furthermore, understanding and adapting to cultural differences in politeness can prevent misunderstandings and foster more harmonious cross-cultural interactions.

Effective communicators use a combination of verbal politeness markers (e.g., "please," "thank you") and non-verbal strategies (e.g., eye contact, smiling, body language) to convey respect and consideration. These strategies not only enhance the clarity of communication but also promote positive relationships, whether in professional or social contexts.

**Conclusion**

Politeness is an essential component of effective communication, playing a key role in fostering positive interpersonal interactions, building relationships, and resolving conflicts. By using polite language, maintaining respectful body language, and adapting to cultural expectations, individuals can improve their communication skills and enhance their ability to interact with others effectively.

The study emphasizes the importance of understanding the cultural variations in politeness strategies and the need to adapt one's communication style when interacting with people from different backgrounds. As communication continues to be an integral part of our personal and professional lives, developing strong politeness skills will contribute to better relationships, smoother interactions, and a more harmonious environment.

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